

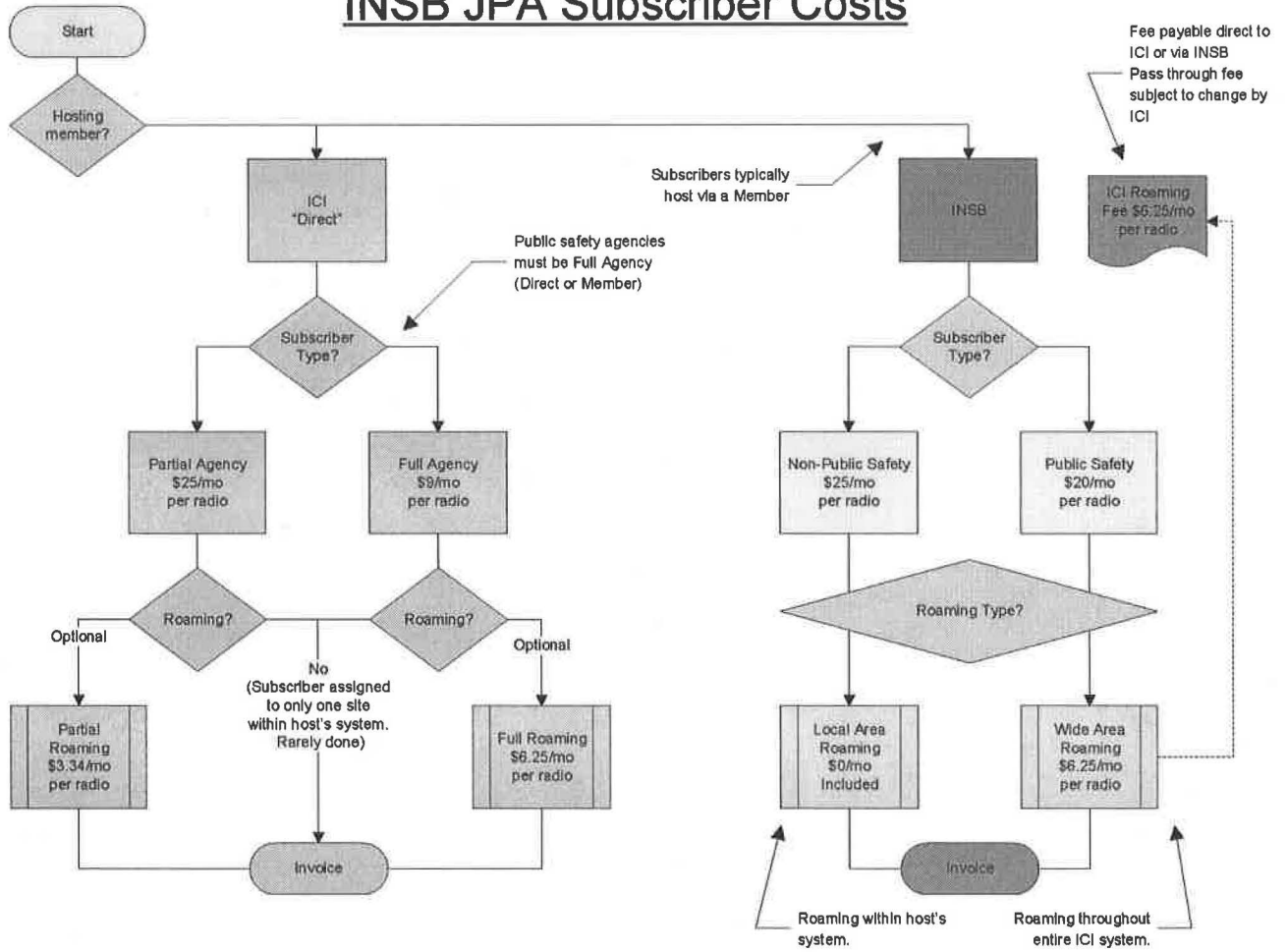
Interoperability Network of the South Bay  
Joint Powers Authority  
Meeting of the Finance Committee

City Hall  
Council Chambers  
1700 W 162nd Street, Gardena CA 90247

February 4, 2019  
2:00 PM

1. Call meeting to order
2. Roll Call and Report of the Posting of the Agenda
3. Oral Communications
4. Reports – none
5. Consent Calendar - none
6. Action Items
  - a. Discuss purchase order minimum license and insurance requirements
  - b. Discuss specific business license requirements for JPA purchases
  - c. Discuss specific insurance certificate requirements for JPA purchases
  - d. Discuss differing member sales tax percentages on purchase orders processed
  - e. Discuss draft INSB subscriber cost model (attached)
  - f. Discuss draft of FY 2019/20 budget package (attached)
7. Committee Member Comments
8. Staff Comments
9. Adjournment

# INSB JPA Subscriber Costs



Interoperability Network of the South Bay  
Fiscal Year Operating Budget Request  
July 1, 2019 through June 30, 2020

| Revenue                           | Prior Year Approved |                   | Two-Year Budget Proposed |                   | Staff/Committee Notes |                   |   |
|-----------------------------------|---------------------|-------------------|--------------------------|-------------------|-----------------------|-------------------|---|
|                                   | FY 2018/19          |                   | FY 2019/20               | FY 2020/21        |                       |                   |   |
| Member Assessment                 | \$                  | 118,000.00        | \$                       | 243,000.00        | \$                    | 437,000.00        |   |
| Special Assessments               | \$                  | -                 | \$                       | -                 | \$                    | -                 |   |
| Reserves Assessment               | \$                  | 124,000.00        |                          |                   | \$                    | -                 |   |
| Suscriber Fees                    | \$                  | -                 | \$                       | -                 | \$                    | -                 |   |
| <b>Revenue Total</b>              | <b>\$</b>           | <b>240,000.00</b> | <b>\$</b>                | <b>243,000.00</b> | <b>\$</b>             | <b>437,000.00</b> |   |
| <b>Expenses</b>                   |                     |                   |                          |                   |                       |                   |   |
| <u>Materials &amp; Supplies</u>   |                     |                   |                          |                   |                       |                   |   |
| - Special Materials & Supplies    | \$                  | -                 | \$                       | -                 | \$                    | -                 | 3748; no budget; create to accept as-needed transfers |
| <u>Professional Services</u>      |                     |                   |                          |                   |                       |                   |   |
| - ICI System User Agreement       | \$                  | -                 | \$                       | 100,000.00        | \$                    | 100,000.00        | * 4712; budgeted only; accrued as EOY Op Reserve      |
| - INSB Maintenance                | \$                  | -                 | \$                       | -                 | \$                    | 194,000.00        | 4700; JPA maintenance not under warranty              |
| - JPA Insurance                   | \$                  | -                 | \$                       | 20,000.00         | \$                    | 20,000.00         | * 5520; annual policy premiums                        |
| - Leased Circuits                 | \$                  | -                 | \$                       | 12,000.00         | \$                    | 12,000.00         | * 4700; Prime Site backup to One Wilshire             |
| - Miscellaneous Services          | \$                  | 6,000.00          | \$                       | 1,000.00          | \$                    | 1,000.00          | * 4700; audit (\$0); website (\$1k); future transfers |
| <u>Membership/Training/Travel</u> |                     |                   |                          |                   |                       |                   |   |
| - ICI Membership Fee              | \$                  | 110,000.00        | \$                       | 110,000.00        | \$                    | 110,000.00        | 5100; base (\$70k) + "over 200k population" (\$40k)   |
| - ICI Subscriber Fees             | \$                  | -                 | \$                       | -                 | \$                    | -                 | 5100; roaming fees payable to ICI                     |
| <u>Capital Acquisitions</u>       |                     |                   |                          |                   |                       |                   |   |
| - Under \$5,000                   | \$                  | -                 | \$                       | -                 | \$                    | -                 | 7399;   |
| - \$5,000 and over                | \$                  | -                 | \$                       | -                 | \$                    | -                 | 7402;   |
| <u>Reserve Funding</u>            |                     |                   |                          |                   |                       |                   |   |
| - Capital Reserves                | \$                  | 100,000.00        | \$                       | -                 | \$                    | -                 | * Transferable budget (i.e. capital acquisition)      |
| - Operating Reserve               | \$                  | 24,000.00         | \$                       | -                 | \$                    | -                 | * Transferable budget (i.e. insurance deductible)     |
| <b>Expense Total</b>              | <b>\$</b>           | <b>240,000.00</b> | <b>\$</b>                | <b>243,000.00</b> | <b>\$</b>             | <b>437,000.00</b> |   |
| <b>INSB Total</b>                 | <b>\$</b>           | <b>-</b>          | <b>\$</b>                | <b>-</b>          | <b>\$</b>             | <b>-</b>          | <b>End-of-Year Balance</b>                            |





**Billings Detail Worksheet** (Internal INSB reference materials; not for public distribution)

**FY 2019/20**

**Membership Assessment:**

|                 |         |    |                     |
|-----------------|---------|----|---------------------|
|                 |         |    | <b>\$243,000.00</b> |
| El Segundo      | 8.298%  | \$ | 20,164.72           |
| Gardena         | 16.917% | \$ | 41,107.49           |
| Hawthorne       | 20.697% | \$ | 50,292.88           |
| Hermosa Beach   | 6.331%  | \$ | 15,383.69           |
| Manhattan Beach | 12.081% | \$ | 29,357.76           |
| Redondo Beach   | 13.980% | \$ | 33,971.73           |
| Torrance        | 21.696% | \$ | 52,721.73           |
|                 |         |    | <b>\$243,000.00</b> |

**Billing Address**

City of El Segundo, Finance Department, 350 Main Street, El Segundo CA 90245-3913 Attn: David Davis  
 City of Gardena, Finance Department, 1700 West 162nd Street, Gardena CA 90247  
 City of Hawthorne, Office of the Chief of Police, 12501 S. Hawthorne Blvd, Hawthorne CA 90250  
 City of Hermosa Beach, Finance Department, 1315 Valley Drive, Hermosa Beach, CA 90254  
 City of Manhattan Beach, Finance Department, 1400 Highland Ave, Manhattan Beach CA 90266  
 City of Redondo Beach, Redondo Beach Police Department, 401 Diamond Street, Redondo Beach CA 90277 Attn: Debra Kochhelm  
 City of Torrance, Finance Department, 3031 Torrance Blvd, Torrance CA 90503

**Special Assessment:**

|                 |         |    |             |
|-----------------|---------|----|-------------|
|                 |         |    | <b>\$ -</b> |
| El Segundo      | 8.298%  | \$ | -           |
| Gardena         | 16.917% | \$ | -           |
| Hawthorne       | 20.697% | \$ | -           |
| Hermosa Beach   | 6.331%  | \$ | -           |
| Manhattan Beach | 12.081% | \$ | -           |
| Redondo Beach   | 13.980% | \$ | -           |
| Torrance        | 21.696% | \$ | -           |
|                 |         |    | <b>\$ -</b> |

**Billing Contact Email**

ddavis2@elsegundo.org  
 cosorio@ci.gardena.ca.us  
 jcatano@cityofhawthorne.org  
 xescutia@hermosapolice.org  
 lbretthauer@citymb.info  
 andrea.delap@redondo.org  
 etsao@torranceca.gov

**Reserves Allocation:**

|                 |         |    |             |
|-----------------|---------|----|-------------|
|                 |         |    | <b>\$ -</b> |
| El Segundo      | 8.298%  | \$ | -           |
| Gardena         | 16.917% | \$ | -           |
| Hawthorne       | 20.697% | \$ | -           |
| Hermosa Beach   | 6.331%  | \$ | -           |
| Manhattan Beach | 12.081% | \$ | -           |
| Redondo Beach   | 13.980% | \$ | -           |
| Torrance        | 21.696% | \$ | -           |
|                 |         |    | <b>\$ -</b> |

**Notes:**

1.

**Totals:**

|                 |    |                     |
|-----------------|----|---------------------|
| El Segundo      | \$ | 20,164.72           |
| Gardena         | \$ | 41,107.49           |
| Hawthorne       | \$ | 50,292.88           |
| Hermosa Beach   | \$ | 15,383.69           |
| Manhattan Beach | \$ | 29,357.76           |
| Redondo Beach   | \$ | 33,971.73           |
| Torrance        | \$ | 52,721.73           |
|                 |    | <b>\$243,000.00</b> |

**COT Revenue Accounts**

8030-80-8030-803001-2103  
 8030-80-8030-803001-2104  
 8030-80-8030-803001-2105  
 8030-80-8030-803001-2107  
 8030-80-8030-803001-2108  
 8030-80-8030-803001-2109  
 8030-80-8030-803001-2111 (Internal transfer from 1001-50-5001-500101-7749)

Interoperability Network of the South Bay  
 Fiscal Year Operating Budget Expense Account Distribution  
 July 1, 2019 through June 30, 2020

| <u>Expenses</u>                        | <u>FY 2018-19</u><br>Current FY | <u>FY 2019-20</u><br>New FY |
|--|---------------------------------|-----------------------------|
| <u>Materials &amp; Supplies</u>        |                                 |                             |
| 3748 - Special Materials & Supplies    | \$ -                            | \$ -                        |
| <u>Professional Services</u>           |                                 |                             |
| 4700 - Professional/Technical Services | \$ 6,000.00                     | \$ 13,000.00                |
| 4712 - Special or Contract Services    | \$ -                            | \$ 100,000.00               |
| <u>Membership/Training/Travel</u>      |                                 |                             |
| 5100 - Membership and Dues             | \$ 110,000.00                   | \$ 110,000.00               |
| <u>Insurance and Claims</u>            |                                 |                             |
| 5520 - Miscellaneous Insurance         | \$ -                            | \$ 20,000.00                |
| <u>Capital Acquisitions</u>            |                                 |                             |
| 7399 - Under \$5,000                   | \$ -                            | \$ -                        |
| 7402 - \$5,000 and over                | \$ -                            | \$ -                        |
| <u>Reserve Funding</u>                 |                                 |                             |
| - Capital Reserves                     | \$ 100,000.00                   | \$ -                        |
| - Operating Reserve                    | \$ 24,000.00                    | \$ -                        |
| <b>Total Budget:</b>                   | <b>\$ 240,000.00</b>            | <b>\$ 243,000.00</b>        |

**Notes:**

1 = Capital and Operating reserves accrued and allocated separately per each member agency (7 each). Allocated by

| Account       | Account Description                                  | Current YTD<br>Balance | Prior Year<br>Total Actual | Net Change          | Change %   |
|---------------|--|------------------------|----------------------------|---------------------|------------|
| Fund Category | <b>Fiduciary Funds</b>                               |                        |                            |                     |            |
| Fund Type     |  |                        |                            |                     |            |
| Fund          | <b>8030 - Interoperability Network So Bay</b>        |                        |                            |                     |            |
|               | ASSETS   |                        |                            |                     |            |
|               | Current Assets                                       |                        |                            |                     |            |
|               | Pooled Cash and Investments                          |                        |                            |                     |            |
| 101           | Cash-Equity in Pooled Cash                           | 318,069.39             | .00                        | 318,069.39          | +++        |
| 114           | Cash-Internal Journals                               | 68,020.19              | .00                        | 68,020.19           | +++        |
|               | <i>Pooled Cash and Investments Totals</i>            | <u>\$386,089.58</u>    | <u>\$0.00</u>              | <u>\$386,089.58</u> | <u>+++</u> |
|               | Accrued Interest Receivable                          |                        |                            |                     |            |
| 122           | Interest Receivable                                  | 842.59                 | .00                        | 842.59              | +++        |
|               | <i>Accrued Interest Receivable Totals</i>            | <u>\$842.59</u>        | <u>\$0.00</u>              | <u>\$842.59</u>     | <u>+++</u> |
|               | <i>Current Assets Totals</i>                         | <u>\$386,932.17</u>    | <u>\$0.00</u>              | <u>\$386,932.17</u> | <u>+++</u> |
|               | ASSETS TOTALS  | <u>\$386,932.17</u>    | <u>\$0.00</u>              | <u>\$386,932.17</u> | <u>+++</u> |
|               | LIABILITIES AND FUND EQUITY                          |                        |                            |                     |            |
|               | LIABILITIES  |                        |                            |                     |            |
|               | Current Liabilities                                  |                        |                            |                     |            |
|               | Deferred Revenue                                     |                        |                            |                     |            |
| 230           | Deferred Liability                                   | 93,861.05              | .00                        | 93,861.05           | +++        |
|               | <i>Deferred Revenue Totals</i>                       | <u>\$93,861.05</u>     | <u>\$0.00</u>              | <u>\$93,861.05</u>  | <u>+++</u> |
|               | <i>Current Liabilities Totals</i>                    | <u>\$93,861.05</u>     | <u>\$0.00</u>              | <u>\$93,861.05</u>  | <u>+++</u> |
|               | LIABILITIES TOTALS                                   | <u>\$93,861.05</u>     | <u>\$0.00</u>              | <u>\$93,861.05</u>  | <u>+++</u> |
|               | Prior Year Fund Equity Adjustment                    | .00                    |                            |                     |            |
|               | Fund Revenues  | (302,423.38)           |                            |                     |            |
|               | Fund Expenses  | 9,352.26               |                            |                     |            |
|               | FUND EQUITY TOTALS                                   | <u>\$293,071.12</u>    | <u>\$0.00</u>              | <u>\$293,071.12</u> | <u>+++</u> |
|               | LIABILITIES AND FUND EQUITY TOTALS                   | <u>\$386,932.17</u>    | <u>\$0.00</u>              | <u>\$386,932.17</u> | <u>+++</u> |
| Fund          | <b>8030 - Interoperability Network So Bay Totals</b> | <u>\$0.00</u>          | <u>\$0.00</u>              | <u>\$0.00</u>       | <u>+++</u> |
| Fund Type     | Totals   | <u>\$0.00</u>          | <u>\$0.00</u>              | <u>\$0.00</u>       | <u>+++</u> |
| Fund Category | <b>Fiduciary Funds Totals</b>                        | <u>\$0.00</u>          | <u>\$0.00</u>              | <u>\$0.00</u>       | <u>+++</u> |
|               | Grand Totals   | <u>\$0.00</u>          | <u>\$0.00</u>              | <u>\$0.00</u>       | <u>+++</u> |



| Account  | Account Description               | Adopted Budget | Budget Amendments   | Amended Budget      | Current Month Transactions | YTD Encumbrances | YTD Transactions    | Budget - YTD Transactions | % Used/ Rec'd | Prior Year Total |
|--|-----------------------------------|----------------|---------------------|---------------------|----------------------------|------------------|---------------------|---------------------------|---------------|------------------|
| Fund <b>8030 - Interoperability Network So Bay</b>             |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| REVENUE  |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| Department <b>80 - Trust and Agency</b>                        |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| Division <b>8030 - Interoperability Network So Bay</b>         |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| Program <b>803001 - Interoperability Network So Bay</b>        |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| <i>Use of Money and Property</i>                               |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| 0502   | Investment Earnings               | .00            | .00                 | .00                 | 2,090.31                   | .00              | 2,423.38            | (2,423.38)                | +++           | .00              |
| <i>Use of Money and Property Totals</i>                        |                                   | <b>\$0.00</b>  | <b>\$0.00</b>       | <b>\$0.00</b>       | <b>\$2,090.31</b>          | <b>\$0.00</b>    | <b>\$2,423.38</b>   | <b>(\$2,423.38)</b>       | <b>+++</b>    | <b>\$0.00</b>    |
| <i>Charges for Services</i>                                    |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| 2103   | El Segundo-INSB Contribution      | .00            | 25,583.32           | 25,583.32           | .00                        | .00              | 25,583.32           | .00                       | 100           | .00              |
| 2104   | Gardena-INSB Contribution         | .00            | 51,701.58           | 51,701.58           | .00                        | .00              | 51,701.58           | .00                       | 100           | .00              |
| 2105   | Hawthorne-INSB Contribution       | .00            | 60,692.67           | 60,692.67           | .00                        | .00              | 60,692.67           | .00                       | 100           | .00              |
| 2107   | Hermosa Beach-INSB Contribution   | .00            | 19,019.90           | 19,019.90           | .00                        | .00              | 19,019.90           | .00                       | 100           | .00              |
| 2108   | Manhattan Beach-INSB Contribution | .00            | 34,566.29           | 34,566.29           | .00                        | .00              | 34,566.29           | .00                       | 100           | .00              |
| 2109   | Redondo Beach-INSB Contribution   | .00            | 41,996.84           | 41,996.84           | .00                        | .00              | 41,996.84           | .00                       | 100           | .00              |
| 2111   | Torrance-INSB Contribution        | .00            | 66,439.40           | 66,439.40           | .00                        | .00              | 66,439.40           | .00                       | 100           | .00              |
| <i>Charges for Services Totals</i>                             |                                   | <b>\$0.00</b>  | <b>\$300,000.00</b> | <b>\$300,000.00</b> | <b>\$0.00</b>              | <b>\$0.00</b>    | <b>\$300,000.00</b> | <b>\$0.00</b>             | <b>100%</b>   | <b>\$0.00</b>    |
| Program <b>803001 - Interoperability Network So Bay Totals</b> |                                   | <b>\$0.00</b>  | <b>\$300,000.00</b> | <b>\$300,000.00</b> | <b>\$2,090.31</b>          | <b>\$0.00</b>    | <b>\$302,423.38</b> | <b>(\$2,423.38)</b>       | <b>101%</b>   | <b>\$0.00</b>    |
| Division <b>8030 - Interoperability Network So Bay Totals</b>  |                                   | <b>\$0.00</b>  | <b>\$300,000.00</b> | <b>\$300,000.00</b> | <b>\$2,090.31</b>          | <b>\$0.00</b>    | <b>\$302,423.38</b> | <b>(\$2,423.38)</b>       | <b>101%</b>   | <b>\$0.00</b>    |
| Department <b>80 - Trust and Agency Totals</b>                 |                                   | <b>\$0.00</b>  | <b>\$300,000.00</b> | <b>\$300,000.00</b> | <b>\$2,090.31</b>          | <b>\$0.00</b>    | <b>\$302,423.38</b> | <b>(\$2,423.38)</b>       | <b>101%</b>   | <b>\$0.00</b>    |
| <b>REVENUE TOTALS</b>  |                                   | <b>\$0.00</b>  | <b>\$300,000.00</b> | <b>\$300,000.00</b> | <b>\$2,090.31</b>          | <b>\$0.00</b>    | <b>\$302,423.38</b> | <b>(\$2,423.38)</b>       | <b>101%</b>   | <b>\$0.00</b>    |
| EXPENSE  |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| Department <b>80 - Trust and Agency</b>                        |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| Division <b>8030 - Interoperability Network So Bay</b>         |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| Program <b>803001 - Interoperability Network So Bay</b>        |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| <i>Professional/Contract Services &amp; Utilities</i>          |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| 4700   | Professional/Technical Service    | .00            | 7,819.24            | 7,819.24            | .00                        | .00              | 5,169.24            | 2,650.00                  | 66            | .00              |
| <i>Professional/Contract Services &amp; Utilities Totals</i>   |                                   | <b>\$0.00</b>  | <b>\$7,819.24</b>   | <b>\$7,819.24</b>   | <b>\$0.00</b>              | <b>\$0.00</b>    | <b>\$5,169.24</b>   | <b>\$2,650.00</b>         | <b>66%</b>    | <b>\$0.00</b>    |
| <i>Capital Acquisitions</i>                                    |                                   |                |                     |                     |                            |                  |                     |                           |               |                  |
| 7399   | Purch under \$5k unit cost        | .00            | .00                 | .00                 | .00                        | .00              | 4,183.02            | (4,183.02)                | +++           | .00              |
| 7402   | Equipment                         | .00            | 12,418.10           | 12,418.10           | .00                        | .00              | .00                 | 12,418.10                 | 0             | .00              |
| <i>Capital Acquisitions Totals</i>                             |                                   | <b>\$0.00</b>  | <b>\$12,418.10</b>  | <b>\$12,418.10</b>  | <b>\$0.00</b>              | <b>\$0.00</b>    | <b>\$4,183.02</b>   | <b>\$8,235.08</b>         | <b>34%</b>    | <b>\$0.00</b>    |
| Program <b>803001 - Interoperability Network So Bay Totals</b> |                                   | <b>\$0.00</b>  | <b>\$20,237.34</b>  | <b>\$20,237.34</b>  | <b>\$0.00</b>              | <b>\$0.00</b>    | <b>\$9,352.26</b>   | <b>\$10,885.08</b>        | <b>46%</b>    | <b>\$0.00</b>    |

| Account  | Account Description                                  | Adopted<br>Budget | Budget<br>Amendments | Amended<br>Budget | Current Month<br>Transactions | YTD<br>Encumbrances | YTD<br>Transactions | Budget - YTD<br>Transactions | % Used/<br>Rec'd | Prior Year Total |
|----------|--|-------------------|----------------------|-------------------|-------------------------------|---------------------|---------------------|------------------------------|------------------|------------------|
| Division | <b>8030 - Interoperability Network So Bay</b> Totals | \$0.00            | \$20,237.34          | \$20,237.34       | \$0.00                        | \$0.00              | \$9,352.26          | \$10,885.08                  | 46%              | \$0.00           |
|          | Department <b>80 - Trust and Agency</b> Totals       | \$0.00            | \$20,237.34          | \$20,237.34       | \$0.00                        | \$0.00              | \$9,352.26          | \$10,885.08                  | 46%              | \$0.00           |
|          | EXPENSE TOTALS                                       | \$0.00            | \$20,237.34          | \$20,237.34       | \$0.00                        | \$0.00              | \$9,352.26          | \$10,885.08                  | 46%              | \$0.00           |
| Fund     | <b>8030 - Interoperability Network So Bay</b> Totals |                   |                      |                   |                               |                     |                     |                              |                  |                  |
|          | REVENUE TOTALS                                       | .00               | 300,000.00           | 300,000.00        | 2,090.31                      | .00                 | 302,423.38          | (2,423.38)                   | 101%             | .00              |
|          | EXPENSE TOTALS                                       | .00               | 20,237.34            | 20,237.34         | .00                           | .00                 | 9,352.26            | 10,885.08                    | 46%              | .00              |
| Fund     | <b>8030 - Interoperability Network So Bay</b> Totals | \$0.00            | \$279,762.66         | \$279,762.66      | \$2,090.31                    | \$0.00              | \$293,071.12        | (\$13,308.46)                |                  | \$0.00           |
|          | Grand Totals   |                   |                      |                   |                               |                     |                     |                              |                  |                  |
|          | REVENUE TOTALS                                       | .00               | 300,000.00           | 300,000.00        | 2,090.31                      | .00                 | 302,423.38          | (2,423.38)                   | 101%             | .00              |
|          | EXPENSE TOTALS                                       | .00               | 20,237.34            | 20,237.34         | .00                           | .00                 | 9,352.26            | 10,885.08                    | 46%              | .00              |
|          | Grand Totals   | \$0.00            | \$279,762.66         | \$279,762.66      | \$2,090.31                    | \$0.00              | \$293,071.12        | (\$13,308.46)                |                  | \$0.00           |

**INTEROPERABILITY NETWORK SO BAY (INSB)**  
**STATEMENT OF REVENUES AND EXPENSES**  
**FISCAL YEAR 2017-2018**

|                                     | <b>Year-to-Date</b> |  |
|-------------------------------------|---------------------|--|
|                                     | <b>Actual</b>       |  |
|                                     | <b>Without Enc.</b> |  |
| <b>OPERATING REVENUES</b>           |                     |  |
| El Segundo - INSB Contribution      | \$                  | 25,583   |
| Gardena - INSB Contribution         |                     | 51,702   |
| Hawthorne - INSB Contribution       |                     | 60,693   |
| Hermosa Beach - INSB Contribution   |                     | 19,020   |
| Manhattan Beach - INSB Contribution |                     | 34,566   |
| Redondo Beach - INSB Contribution   |                     | 41,997   |
| Torrance - INSB Contribution        |                     | 66,439   |
| <b>Total Operating Revenues</b>     |                     | <u>300,000</u>   |
| <b>OPERATING EXPENSES</b>           |                     |  |
| Professional Services               | 5,169               | Derra Design Inc. - Architectural Services                   |
| Capital Acquisitions                | 4,183               | Bearcom - Furnish Motorola & related communication equipment |
| <b>Total Operating Expenses</b>     |                     | <u>9,352</u>   |
| <b>OPERATING INCOME (LOSS)</b>      |                     | <u>290,648</u>   |
| <b>NON-OPERATING REVENUES</b>       |                     |  |
| Interest income - Operations        | 2,423               | Interest distribution from February-June 2018                |
| Change in Fair Market Value         |                     | -  |
| <b>Total Non-Operating Revenues</b> |                     | <u>2,423</u>   |
| <b>NET INCOME (LOSS)</b>            | \$                  | <u>293,071</u>   |

Professional services:

### Derra Design Inc

495 E Rincon St  
Suite 204  
Corona, CA 92879



2018 MAY 22 PM 2:45

FINANCE DEPT.

2018 MAY 14 AM 10:30

Dr  
5/11/

#### Customer Name

City of Torrance  
3031 Torrance Bld  
Torrance, CA 90503  
Attn Accounts Payable

| Terms  | Due Date  | Site ID                |
|--------|-----------|------------------------|
| Net 30 | 6/10/2018 | 1890C El Segundo Wat.. |

| Item                   | Description                     |
|------------------------|---------------------------------|
| Architectural Services | Initial Site Visit              |
| Architectural Services | Additional Site Visit           |
| Architectural Services | Topographic Survey              |
| Architectural Services | Title Report                    |
| City Departments       | City Departments (108.40 x 1.1) |

OK for Payment

*Ernest A. Gallo*  
Signature

Shipper # 2018-7182  
5/22/18

**Total**

Capital Acquisitions:



|                    |                    |                   |               |
|--------------------|--------------------|-------------------|---------------|
| INVOICE NUMBER     | SALES ORDER NO     | PURCHASE ORDER NO | PAGE          |
| 4678631            | 5434273 SO         | 2018-00000111     | 1             |
| INVOICE DATE       | ORDER DATE         | SHIPPED VIA       | PAYMENT TERMS |
| 3/21/18            | 3/9/18             | FEDEX GROUND      | NET 30        |
| BILL TO ACCOUNT NO | SHIP TO ACCOUNT NO | ORDER PLACED BY   |               |
| 1628355            | 20390              | K OKAMOTO         |               |

|                |
|----------------|
| Control Code E |
| Branch         |
| 20390          |
| Sales ID 8454  |

[www.BearCom.com](http://www.BearCom.com)

**SOLD TO:**

CITY OF TORRANCE  
3031 TORRANCE BLVD  
ATTN: ACCOUNTS PAYABLE  
TORRANCE CA 90503-5015

**SHIP TO:**

CITY OF TORRANCE  
3031 TORRANCE BLVD  
REF PO 2018-00000111  
ATTN: KEANE OKAMOTO  
TORRANCE CA 90503-5015

Representative: Mark Carry REDONDO BEACH Branch Office: 800-750-7234

| QUANTITY SHIPPED | ITEM NUMBER           | DESCRIPTION/SERIAL NUMBER   | UNIT PRICE | AMOUNT   |
|------------------|-----------------------|---|------------|----------|
| 2                | 48-1000RM             | NEWMAR INVERTER 40-60VDC,800W<br>THANK YOU FOR YOUR ORDER! FOR ALL YOUR WIRELESS COMMUNICATIONS PLEASE CALL MARY CARRY 310-725-0410 | 1,870.00   | 3,740.00 |
| 1                | SHIPPING and HANDLING | SHIPPING and HANDLING   | 80.11      | 80.11    |

|        |                   |                |                      |                    |
|--------|-------------------|----------------|----------------------|--------------------|
| NET 30 | Due Date: 4/20/18 | Tax Rate 9.5 % | Sales Tax            | 362.91             |
|        |                   |                | <b>INVOICE TOTAL</b> | <b>\$ 4,183.02</b> |

[EAOKI@TORRANCECA.GOV](mailto:EAOKI@TORRANCECA.GOV)

Equipment returns over 30 days require an approved return authorization.  
Please call support services 1-800-458-9887 or [supportservices@bearcom.com](mailto:supportservices@bearcom.com)

**REMIT TO**  
PO BOX 670354  
Dallas, TX, 75267-0354  
214-340-8876